



## Gittleson Zuppas Medical Realty

**DAVID A. GITTLESON, PRINCIPAL**  
**NICHOLAS M. ZUPPAS, PRINCIPAL**  
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*“For more than 30 years, GZ Realty has helped clients buy, sell and lease top-tier healthcare settings and has brokered invaluable relationships between tenants and landlords.”*

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When David Gittleson and Nicholas Zuppas began working together in 1988 at a real estate firm in Bethesda, they quickly realized medical professionals were not getting the specialized real estate services they deserved. Two years later, the pair founded Gittleson Zuppas Medical Realty (GZ Realty) to fill that void. In 2007 Peter Papantoniou joined as co-principal and “has contributed immensely to the firm’s growth,” says David.

“Patients see specialists, so why shouldn’t doctors work with a broker who specializes in representing medical clients?” says Nick. “It was David’s brainchild to focus on healthcare, where others were not.”

GZ Realty, which represents tenants and landlords, prides itself on unrivaled knowledge of the medical real estate market and the Washington Metropolitan Area healthcare landscape. For more than 30 years, GZ Realty has helped clients buy, sell, and lease top-tier healthcare settings and has brokered

invaluable relationships between tenants and landlords. “Our biggest priorities are honesty, integrity, and providing the highest level of individualized service,” says David.

“The medical real estate market can be complicated,” says Pete, “but GZ Realty masterfully navigates the common pitfalls and fervently advocates on behalf of its clients from initial meeting through the end of a lease term.” As a testament to its superior service, many of GZ Realty’s clients have been with the company since its inception in 1990.

“Having the trust and confidence of our longtime clients for so many years is priceless,” says Nick. “We treat every client as if they are family, and we always strive to negotiate the very best lease terms.”